

## Template: Evaluate Business Solution and Develop Recommendation

Use this template to enter your solution. You may modify the template to include more information.

### Solution:

#### Task 1: Evaluate the proposed solution

**Step 1:** Evaluate if the solution is fit for purpose. *Refer to the instructions for task 1 in the lab instructions.*

Proposed CRM features	Alignment with business needs

**Step 2:** Conduct cost-benefit analysis. *Refer to the instructions for task 1 in the lab instructions.*

Costs	Benefits

**Step 3:** Ensure stakeholder engagement. *Refer to the instructions for task 1 in the lab instructions.*

Steps to ensure stakeholder considerations	Actions taken

#### Task 2: Develop recommendations

**Step 1:** Suggest additional features. *Refer to the instructions for task 2 in the lab instructions.*

Standard additional features	Description

**Step 2:** Suggest implementation changes. *Refer to the instructions for task 2 in the lab instructions.*

Implementation changes	Suggestions

**Step 3:** Suggest metrics to measure success, *Refer to the instructions for task 2 in the lab instructions.*

Metrics to measure success	Description

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